

ADAM KOHN

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Adam P. Kohn is Vice Chairman and a Founding Partner of Delta Partners, a premier executive search firm committed to performance, quality and results. Adam's leadership and vision have provided the world's leading companies with insightful consultation broadening perspectives about business and competitive challenges influencing executive selection, the foundation for Adam's track record of continuously exceeding client expectations.

Emerging entities, growth companies, and Fortune 500 corporations have sought Adam to build the right leadership team for their specific situation, talent that meets both the challenges of a global economy and those inherent in corporate maturation. During his more than 20 years of devising leadership solutions for the world's premier companies, Adam has recruited CEOs, members of the senior executive team, and executive vice presidents for all key functions. Boards of directors regularly enlist Adam to advise them on governance issues such as composition and succession planning. He has worked in a broad cross-section of industries, including professional services, software and manufacturing clients.

Adam leads a collaborative group of professionals in establishing new standards of service, based on the time-tested best practices he developed for conduct of the entire search process. Timely execution, presentation of original candidates, and successful recruitment of the unexpected individual are hallmarks of delivery.

Adam's previous training in industrial psychology is the basis for his ability to create outstanding and unexpected solutions for clients, establishing his reputation for identifying and attracting candidates with the ability to meet immediate and future challenges. Clients find Adam is a significant factor in a placements' transition and smooth assimilation in the organization.

Recognized for his leadership and governance expertise, Adam's opinions frequently appear in major business and industry publications. He is based in the firm's Cleveland office.